



## 2018 IBWA Distributor Membership Dues Form

### DISTRIBUTOR MEMBERSHIP

IBWA Distributor members are companies that **do not bottle water and are distributors for IBWA Bottler members**, and have sales in the United States (whether or not the company is located in the United States).

Dues for Distributor members are based on gross sales and start at **\$1,267.00** for gross bottled water sales of \$500,000 or less. See *page 2, Section III* for additional information. Total payment for new members is due at the time of application.

### I. CONTACT INFORMATION

Company Name \_\_\_\_\_  
\_\_\_\_\_

Address \_\_\_\_\_  
\_\_\_\_\_

City/State/Zip or Postal Code \_\_\_\_\_

Country \_\_\_\_\_

Website \_\_\_\_\_  
*(The IBWA website lists all member company websites and provides hyperlinks to those sites)*

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Customer/Consumer Information Number \_\_\_\_\_

### COMPANY CONTACTS

**Primary Representative** \_\_\_\_\_  
*(Primary contact person to receive all communications from IBWA, including renewal notices and industry alerts)*

Title \_\_\_\_\_

Direct Dial Number/Extension \_\_\_\_\_ Direct Fax \_\_\_\_\_

Email Address \_\_\_\_\_

**Alternate Representative** \_\_\_\_\_  
*(Additional company employee to receive communications from IBWA as part of the membership)*

Title \_\_\_\_\_

Direct Dial Number/Extension \_\_\_\_\_ Direct Fax \_\_\_\_\_

Email Address \_\_\_\_\_

Please find a separate sheet on page 6 if you would like to designate additional representatives to receive information and IBWA publications

(Company information and information about gross sales are confidential and will be used by IBWA only in aggregate form with information from other IBWA members, when advocating for the bottled water industry with legislators and regulators)

### II. COMPANY INFORMATION

Number of Employees \_\_\_\_\_

List IBWA Bottler member(s) for whom your company distributes.

**My company is a distributor of bottled water for the following IBWA Bottler member(s):**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

### III. DISTRIBUTOR DUES CALCULATION

Distributor dues are based on gross bottled water sales from the previous year.

**MY 2017 GROSS SALES WERE:** \_\_\_\_\_

Use the schedule below to calculate IBWA dues.

Total 2017 Gross Sales	Dues Payment/Formulas
\$1 - \$500,000	= <b>\$1,267</b>
\$500,001 - \$2,000,000	= Total Gross Sales x 0.002528
\$2,000,001 - <i>and greater</i>	= \$5,053 + (0.0020259 x Total Gross Sales in excess of \$2,000,000)

**TOTAL IBWA DUES:** \_\_\_\_\_

### IV. PAYMENT INFORMATION

#### Early Bird Discount

New and renewing member companies that pay in full by January 31, 2018, may deduct **\$123.00** from their dues payment.

- |   |    |  |
|---|----|--|
| A. Annual Dues  | \$ |  |
| B. Voluntary Contribution to the Drinking Water Research Foundation (DWRF)                                  | \$ |  |
| C. <b>TOTAL AMOUNT ENCLOSED</b><br><i>(If paying by check, make check payable to IBWA; U.S. funds only)</i> | \$ |  |

**2018 IBWA Distributor Membership  
Dues Form**

**PAYMENT TYPE – SELECT ONE**

**(Due to rising processing costs, we would greatly appreciate your payment by check, when possible)**

Check enclosed \_\_\_\_\_

Credit card \_\_\_\_\_

**IBWA currently accepts the following credit cards for payment of membership dues:**

MasterCard       Visa       American Express       Discover

Please check the name of the card you are using and complete the information below.

Amount to be charged	\$ _____
Card Number	_____
Expiration Date	_____
Cardholder's Signature	_____
Cardholder's Name <i>(please print)</i>	_____

**SEND YOUR COMPLETED DUES FORM ALONG WITH PAYMENT TO THE IBWA MEMBERSHIP DEPARTMENT:**

**By IBWA      By 703-683-4074      By email: [ibwainfo@bottledwater.org](mailto:ibwainfo@bottledwater.org)  
mail: 1700 Diagonal Road Suite 650      fax:  
Alexandria, VA 22314**

For membership questions, contact the IBWA Membership Department at 703-647-4615 or [cbass@bottledwater.org](mailto:cbass@bottledwater.org).

**IBWA Sponsoring Member** \_\_\_\_\_

*(if referred by a current IBWA member)*

**NOTE: MEMBERSHIP DUES ARE PAYABLE ON JANUARY 1 OF EACH YEAR**

**V. IBWA POLITICAL ACTION COMMITTEE AUTHORIZATION TO SOLICIT**

- We have read the IBWA “Why a PAC?” flyer and are enclosing a signed IBWA PAC Authorization to Solicit form for our company. *We understand that giving IBWA the Authorization to Solicit does not require any of our employees to make a contribution to the IBWA PAC.*
  
- “Become an IBWA PAC Program Sponsor! Your voluntary donation to IBWA will help fund PAC administration activities and allow every personal contribution to the IBWA PAC to go toward supporting the election or reelection of candidates who support the bottled water industry.”

**GENERAL INFORMATION**

- Dues paid to IBWA are deductible as an ordinary business expense but NOT deductible as “charitable” contributions for 2018 Federal Income Tax purposes. The portion of dues payments used for lobbying expenses by the association is not deductible for 2018 Federal Income Tax purposes. **The nondeductible portion of your 2018 dues is 15.75%.** Contributions to the Drinking Water Research Foundation (DWRF) are deductible as charitable donations for Federal Income Tax purposes.
  
- **IBWA tax ID #25-1124210**
  
- \$25 of your dues investment is applied towards your yearly subscription to the *Bottled Water Reporter*

Payment of the above membership dues indicates agreement by the company to abide by the IBWA Bylaws and other rules of membership in IBWA. See the *Member Use of the IBWA Logo* for additional conditions of IBWA Distributor Membership. All sales and other information provided will be kept in the strictest confidence.

“I have calculated my dues payment using the formula provided by IBWA and my company’s sales figures for the previous year.”

Signature \_\_\_\_\_

Date \_\_\_\_\_

**LOGO USE POLICY**

**MEMBER USE OF THE IBWA LOGO**

The IBWA logo, the abbreviation "IBWA" and the inscription "International Bottled Water Association," is a mark owned by IBWA. The IBWA Board of Directors has issued instructions that the IBWA logo "CANNOT BE USED ON ANY LABEL OR ON ANY BOX CONTAINING PRODUCTS FROM OUR MEMBERS." Members may use the IBWA logo on their stationery, advertising, trucks, etc., but NOT on the product or its container/case. With respect to use of the abbreviation IBWA and/or the full inscription on product labels or containers, IBWA Bottler, Distributor and Supplier members are permitted to put the words "An IBWA Bottler (Distributor/Supplier) Member" or "IBWA Member" on the labels of their products. This must be in a straight line. It MUST NOT be bent or circled to imply a special logo, certification or guarantee.

For those Bottler, Distributor and Supplier members who wish to use "An IBWA" Bottler (Distributor/Supplier) Member" on their labels, WE DO REQUIRE that you agree to the following release: "I, for good and valuable consideration, including the license to use the International Bottled Water Association (IBWA) logo and inscription "An IBWA Bottler (Distributor or Supplier) Member," hereby release and agree to indemnify and hold harmless the IBWA from all claims, causes of action, liabilities or obligations of any kind, arising out of, connected with, or predicated upon membership in IBWA or the use of the said logo and inscription, it being thoroughly understood that the use of said symbol and inscription shall never be construed to create any warranty, expressed or implied, for or on behalf of IBWA in any manner whatsoever. Any goodwill derived from use of the mark inures exclusively to the benefit of IBWA. That said IBWA members agree to carry and maintain at their own expense, all necessary product liability insurance adequate to protect IBWA and any third party."

The use of "An IBWA Bottler (Distributor/Supplier) Member" or "IBWA Member" on your label is not required.

Members using the logo in the permitted applications must only print the logo in the official IBWA logo color (PMS #287), or in black, or in a "reverse," where the background paper or other format shows through to form the logo. In no circumstances, can the IBWA logo in whole or in part be modified or duplicated within any company or brand logo.

Use of any mark that is confusingly similar to the IBWA mark is prohibited. Members further acknowledge that they are subject to all terms and conditions established by IBWA for use of its trademarks.

It is incumbent on each IBWA member to abide by this Board policy to ensure that all members enjoy the full benefits of using the mark. Please direct any questions concerning this policy to IBWA at 703-683-5213. I agree to comply with the IBWA logo policy.

Signature \_\_\_\_\_

Date \_\_\_\_\_

If there are additional employees that you would like to receive IBWA News Splash, the Bottled Water Reporter magazine, and other announcements, please provide their contact information in the spaces available below. There is no limit to the number of additional contacts that can be provided to IBWA, so feel free to attach additional sheets of contact information, if needed.

All additional contacts do not have to be located at the same address. For more Additional Contact sheets, go to: <http://www.bottledwater.org/membership/dues-renewal>, or make a copy of this page.

**Additional Company Contacts**

Name \_\_\_\_\_  
Title \_\_\_\_\_  
Direct Dial Number/Extension \_\_\_\_\_ Direct Fax \_\_\_\_\_  
Email Address \_\_\_\_\_

Name \_\_\_\_\_  
Title \_\_\_\_\_  
Direct Dial Number/Extension \_\_\_\_\_ Direct Fax \_\_\_\_\_  
Email Address \_\_\_\_\_

Name \_\_\_\_\_  
Title \_\_\_\_\_  
Direct Dial Number/Extension \_\_\_\_\_ Direct Fax \_\_\_\_\_  
Email Address \_\_\_\_\_

Name \_\_\_\_\_  
Title \_\_\_\_\_  
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